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Choosing a Managed IT Provider:
Key Factors to Consider

Navigate through our checklist to see if your organization could benefit from Granite's managed IT services and technology solutions that simplify your work while providing additional bandwidth so you can have more time to do what you do best – take care of your customers.

Y N

Do you currently have a managed IT provider?
Yes, we have an IT provider and are happy with their support.
No, we don't have one but are interested in learning more about how managed IT services work.

Y N

Is cost your main concern about bringing on a managed IT provider (if you don't already have one)?
Yes, we would like to bring a provider on board, but are worried they wouldn't fit our budget.
No, we have prioritized getting a managed IT provider in our budget – we just haven't found a good one yet.

Y N

If you have a managed IT contract, do you plan to keep your current provider?
Yes, our current provider gives us the support we need at a fair price.
No, we don't feel we are getting the value from our managed IT provider for the price we pay.

Y N

Do you have a friendly, helpful, caring partner to help you navigate today's complicated world of security and IT?
Yes, our managed IT provider goes the extra mile and has earned our trust.
No, either I don't have a provider, or my current provider is impossible to reach and doesn't give me the caring support I deserve.

Y N

Does your current managed IT provider deliver on-site support when needed?
Yes, our current provider doesn't hesitate when we have a need for their on-site expertise.
No, we rarely see our provider in person and they usually try to solve our problems remotely.

Y N

Does your current provider offer 24/7 monitoring?
Yes, we can rest easy knowing our systems are always up and running.
No, so if a disruption occurs after business hours, we're unaware until it's too late.

Y N

Does your managed IT provider offer comprehensive IT services and support, such as mobility, voice, network integration, WiFi, security, and more?
Yes, they provide a wide variety of services, some of which we subscribe to and others that we may consider in the future.
No, their services are limited compared to some of the other providers we've researched.

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If you answered yes to most of these questions, your organization appears to be in good hands, but you still could benefit from a free consultation to see if Granite can fulfill some or all of your IT needs and help lower costs. If you most often answered no, you need Granite's dependable service and support that improves your processes, simplifies your work, and fits your budget. Don't delay, **contact us** today! For additional information, visit our **website**.